

ACCELERATE THE TRANSITION TO LEADERSHIP

Develop successful leaders with an interactive, time-phased approach

R.E.A.D.Y. to Lead™ is a highly interactive workshop specifically designed to help individual contributors transition to leadership. R.E.A.D.Y. equips front-line supervisors and new managers with the essential mindsets and skills needed to excel as leaders of others. Participants gain the confidence needed to produce **Results**, be **Effective**, create **Accountability** for those they lead, understand how to **Develop** excellence in others, and be the best leader possible for **Your** team and your organization.

Front-line leadership involves *learning through experience* while influencing, engaging and motivating people toward a common goal. R.E.A.D.Y. participants are encouraged to embark on a unique learning journey—one that yields powerful behaviors that help leaders excel. R.E.A.D.Y. introduces the different roles one plays as a leader, the communication skills (including listening and adaptation to others' styles) essential to leadership, and the conversations needed for managing performance and coaching others.

Over a period of three weeks, participants build self-awareness, identify their current strengths and development challenges, and apply their learnings to specific work opportunities. DiSC and multi-rater assessments provide immediate reflection and feedback to accelerate development as participants master the skills needed to facilitate excellence in others.

Successful leaders transform organizations. The best managers increase confidence, reduce conflict, and strengthen the performance of diverse teams. They also help develop a sense of accountability, not only for their own behavior, but also for the way that behavior impacts the entire work group or organization.

OUTCOMES YIELD PERSONAL AND ORGANIZATIONAL BENEFITS

R.E.A.D.Y. to Lead enables organizations to mitigate employee losses by creating a more engaged and collaborative workforce realizing long-term benefits. Participant outcomes include:

- Demonstrated transition to authentic leadership, including new behaviors, attitudes, mindsets
- Integration of organizational goals, key insights and specific skills to engage and motivate others
- Immediate application of learnings to real work, developing effective action plans aligned with organizational culture and objectives

STRONG FACILITATION DELIVERS OUTSTANDING RESULTS

Kristen Kramer is a highly sought-after leadership trainer, speaker, consultant, and coach. She works with some of the world's largest companies, as well as fast-growing startup organizations, from advising C-suite executives to coaching high-potential individual contributors. Kristen is skilled at working with individuals, teams, and organizations to accelerate leadership growth at all levels.



Prior to founding Kramer & Company, Kristen served as Senior Faculty and Leadership Solutions Partner with CCL. She has experience with diverse industries, including manufacturing, engineering, retail, food and beverage, CPG, legal, and startups. She also serves as a Teaching Fellow with the College of Law of Australia and is an Adjunct Professor with Denver University's MBA program.

SCHEDULE AND PRICING

VIRTUAL Winter: March 11 & 12, 18 & 19, 25 & 26, 2024.
Monday and Tuesday - half-day sessions 8:30-12:30 PDT

6 or more	\$2,730
3 to 5	\$2,900
1 to 2	\$3,195



LIVE, in-room, Summer: July 9, 16, 23, 2024.
Tuesday - full-day sessions 8:30-4:30 PDT

VIRTUAL Fall: Oct. 28 & 29, Nov. 4 & 5 (M & T), 12 & 13 (T & W), 2024.
Half-day sessions 8:30-12:30 PDT and PT

Session dates, times and facilitators may change without prior notice.

R.E.A.D.Y. to Lead is available as an in-house, live, or virtual, instructor-led open-enrollment program. Open-enrollment sessions are held live or online, while in-house programs can be conducted virtually or on-site.

