

ACCELERATE YOUR LEADERS' LONG-TERM SUCCESS

Organizations are challenged to build the leadership skills of mid-level managers in a way that delivers consistent and progressive learning for multi-generational leaders. They are also tasked with implementing programs that can quickly show results.

Leadership Lab™ delivers a set of powerful tools for employees who lead direct reports, whether they need to operate effectively at a new management level or hone existing skills. Unlike broad-brush seminars, our application-based, highly interactive sessions, delivered over four successive weeks, encourage leaders to bring real-life challenges to class and to test their approaches with other participants. From the first day on, Leadership Lab will enhance and accelerate your organization's performance with more resilient and agile leaders.

LEADERSHIP SKILLS FOR TODAY AND TOMORROW

The Leadership Lab content is organized around a four-day structure. Online sessions meet for eight half-day classes. Live sessions meet one day each week. Both formats allow participants to take lessons learned back to their organizations, use them in a real world setting, and receive tangible feedback.

TRANSITION TO LEADERSHIP

- The Learning Acceleration Cycle • Leading in a System • Credibility & Trust
- Integrating Your Experience

COMMUNICATE FOR RESULTS

- Communication Filters & Biases • Communication Styles** • Listening**
- Implications in Communication • Acknowledging & Questioning • Meetings

LEAD FOR PERFORMANCE

- Influence • Giving & Receiving Feedback • Effective Expectation Setting • Delegation

PERFORMANCE PROBLEM SOLVING

- Conflict** • Approaches & Tools to Maintain Direction • Acknowledging & Rewarding
- Advocacy & Inquiry

LEADING CHANGE

- Why Change Fails • Change Framework for Change • Creating a Need for Change
- Developing an Inclusive Plan • Managing the Transition • Action Plan

** Includes Assessment

STRONG FACILITATION DELIVERS OUTSTANDING RESULTS

Elfego Gómez III, principal in Gómez & Associates, specializes in the design and facilitation of initiatives to develop the next generation of leaders, supplant team discord with high performance, and synchronize organizational vision and direction. He delivers creative and audience engaging programs designed by Gómez & Associates drive measurable results, lasting impact, and spur continual learning.



His programs are highly interactive, using a range of approaches, including business simulations, action learning projects, and psychometric assessments. His work often focuses on such themes as leadership team alignment, organizational branding, fostering innovation, as well as managing change initiatives. He is an adjunct faculty member with Duke Corporate Education and the Center for Creative Leadership.

SCHEDULE AND PRICING

VIRTUAL Winter: Feb. 16 & 17, 23 & 24, Mar. 2 & 3, 9 & 10, 2023. Thursday and Friday - half-day sessions 8:30-12:30 PT	6 or more \$3,250 3 to 5 \$3,460 1 to 2 \$3,795
LIVE, in-room, Summer: June 2, 9, 16 and 23, 2023. Friday - full day sessions 8:30-4:30 PT	
VIRTUAL Fall: Oct. 5 & 6, 12 & 13, 19 & 20, Nov. 2 & 3, 2023. Thursday and Friday - half-day sessions 8:30-12:30 PT	



Session dates, times and facilitators may change without prior notice.
Early-bird discounts available.

Leadership Lab is available as an in-house or virtual, instructor-led open-enrollment program. Open-enrollment sessions are held online, while in-house programs can be conducted virtually or on-site.

