

## TURNING STRATEGIC PLANS INTO SUCCESSFUL RESULTS

***A breakthrough system and step-by-step map for planning and executing your big ideas and change initiatives***

**Fortune magazine estimates 75% of all strategies and projects fail. This is often due to ineffective methods for turning strategic intent into executable projects and results. Strategic Execution is a practical hands-on program designed to help your organization achieve critical goals by applying proven, no-nonsense strategic management solutions to your most important issues and opportunities. Engaging and highly effective, this interactive workshop combines reality-tested techniques with a set of practical tools to boost the success of all types of projects, programs, and strategic initiatives.**

**Developed for leaders, managers, team members, even cross-functional teams, this easy-to-use breakthrough system will show you how to think, plan, and act to achieve successful results at every level of the organization.** Proven to accelerate strategic execution and yield outstanding results, this process has been applied to initiatives of all types and sizes, including systems development, change implementation, process improvement, R&D, and other situations dealing with planning, motivation, knowledge, and change in large and small organizations.

**A LOGICAL FRAMEWORK TOOL IMPROVES YOUR PROJECT SUCCESS**

**Strategic Execution** presents a fresh approach to strategic issues while delivering proven tools to help you create effective plans and build committed teams.

Participants will be introduced to the **Logical Framework**, a simple yet powerful thinking tool that will help you to:

- Design practical action plans for any problem, idea, or opportunity.
- Align project objectives with organizational goals, vision, and strategic intent.
- Clearly communicate project strategy among stakeholders.
- Discover and eliminate potential pitfalls in advance.
- Get teams moving faster with clear plans that show who does what, when, and how.
- Improve working relationships and reduce conflict.
- Deliver on-target projects that increase performance, productivity, and profits.

**STRONG FACILITATION DELIVERS OUTSTANDING RESULTS**

**Terry Schmidt** is an internationally-known management consultant and founder of ManagementPro.com, whose work focuses on helping organizations become more strategic, productive, and profitable. He has more than thirty years of experience as an executive, thought leader, educator, and strategy coach in thirty-four countries.

Terry teaches Strategic Thinking and Project Management in executive programs worldwide, including the UCLA Technical Management Program and the MIT Professional Institute. He is author of the soon-to-be-released *Strategic Project Management Made Simple* and *Turn Strategy into Action*. He earned his MBA from Harvard Business School and his BS in Aerospace Engineering from University of Washington.

**SCHEDULE AND 2010 PRICING**

TIME & LOCATION	PORTLAND SESSIONS	PARTICIPANT PRICING
8:30AM - 4:30PM — Lunch provided	Winter: Dec. 3 and 4, 2009	6 or more \$845
5300 Meadows Road	Spring: Mar. 15 and 16, 2010	3 to 5 \$895
First Floor Oaks Room	Summer: Aug. 9 and 10, 2010	1 to 2 \$945
Lake Oswego, OR 97035	<small>Session dates, times and facilitators may change without prior notice.</small>	