

BUILD A STRONGER, MORE EFFECTIVE MANAGEMENT TEAM

Today's challenging workplace requires every manager to have the leadership skills needed to motivate teams, improve performance, and solve the challenges of a changing business environment. Executive Forum's unique Leadership Lab provides a set of powerful tools for your most critical employees, whether they need to develop the behaviors necessary to operate effectively at a new management level or simply to hone existing skills.

In contrast to many seminars that focus on general presentations, our application-based, highly interactive program addresses the needs of your organization with a series of five specific sessions. Managers are encouraged to bring real-life challenges to class and test their approaches with other participants. Take advantage of our Leadership Lab and enhance your organization's performance with more resilient and effective leaders.

LEADERSHIP SKILLS FOR TODAY AND TOMORROW

Leadership Lab is held over a period of five days, one day each week, to allow participants to take lessons learned back to their organizations, use them in a real world setting, and receive tangible feedback.

DAY 1: MAKING THE TRANSITION TO LEADERSHIP

- Building Leadership Credibility • Accelerating the Leadership Cycle
- Integrating Your Experience • Results & Action Planning

DAY 2: COMMUNICATING FOR RESULTS

- Communication Filters & Power Listening • Implications for Communicating
- Acknowledging & Questioning • Pre-meeting Planning • Communication Styles

DAY 3: COACHING FOR PERFORMANCE

- Giving and Receiving Feedback • Establishing Expectations • Delegating • Maintaining Direction

DAY 4: EFFECTIVE PROBLEM SOLVING

- Understanding Conflict • Approaches and Tools • Performance Problem Solving
- Acknowledging and Rewarding • Conflict Management Assessment

DAY 5: LEADING CHANGE

- Why Changes Fail — A Framework for Change • Creating a Need for Change
- Developing an Inclusive Plan • Managing the Transition

STRONG FACILITATION DELIVERS OUTSTANDING RESULTS



Dave Jennings, Ph.D., is President of Business Acumen, Inc., a leadership development consulting firm specializing in change resiliency, leadership and communications. Dave is the co-designer of the leading change process used globally by Microsoft, and has worked with Deloitte & Touche, DuPont, Honda, Intel, Mobil, and many others. Previous participants in our practical, results-oriented Leadership Lab programs report they have saved millions of dollars for their organizations, improved team performance, and enjoy increased confidence and satisfaction.



Michael Hackman, Ph.D., is an expert in leadership behavior, succession, and the role communication plays in successful leadership. He is a Professor at the University of Colorado, an Adjunct at the Center for Creative Leadership, and Senior Partner in the consulting firm CommuniCon, Inc. Michael delivers leadership effectiveness programs and executive coaching services throughout the US and internationally. His clients have included Bristol-Meyers Squibb, Ernst & Young, Hewlett-Packard, Harley-Davidson, the U.S. Air Force, the U.S. Golf Association, and Fiat.

SCHEDULE AND 2010 PRICING

TIME & LOCATION	PORTLAND SESSIONS	PARTICIPANT PRICING
8:30AM - 4PM — Lunch provided 5300 Meadows Road First Floor Oaks Room Lake Oswego, OR 97035	Fall: Oct. 2, 9, 16, 23, Nov. 6, 2009 Winter: Feb. 5, 12, 19, 26, Mar. 5, 2010 Spring: Apr. 30, May 7, 14, 21, June 4, 2010	6 or more \$2,095 3 to 5 \$2,250 1 to 2 \$2,495
	<small>Session dates, times and facilitators may change without prior notice.</small>	